

MAGGIAN VALERIA
Curriculum Vitae – June 2018

Personal data

Born, July 31, 1985 in Vicenza, Italy.
Common law marriage, one daughter (born, June 8, 2017).

Contact information

Ca' Foscari University
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Current position

January 2018 –
Tenure-Track researcher (RtD-B) in Public Economics (SECS-P/03, Scienza delle Finanze), Ca' Foscari University, Department of Economics.

Previous position

- *January 2016 - December 2017*
Post-doc researcher, Groupe d'Analyse et de Théorie Economique (GATE), Lyon.
Supervisor: Prof. Marie Claire Villeval.
- *December 2013 – December 2015*
Post-doc researcher: “*New approaches to political economy: positive political theories, empirical evidence and experiments in laboratory*”. University of Milano Bicocca.
Supervisor: Prof. Giovanna Iannantuoni.

Education

- *March 2014*
Certification Maître de conférences (France, Section 5 - Economics, Certification n. 14205259571).
- *January 2010 – September 2013*
PhD in Economics, Università degli Studi di Padova, Italy.
Dissertation title: “*Lies, Incentives and Self-confidence*”. Supervisor: Prof. Antonio Nicolò
- *October 2007 – October 2009*
Master's Degree in Business Administration, Università degli Studi di Padova.
Grade: 110/110 Summa cum laude. Dissertation title: “*Do not cheat: a natural field experiment on honesty of children*”. Advisor: Prof. Antonio Nicolò.
- *October 2004 - September 2007*
Bachelor's Degree in Business Administration, Università degli Studi di Verona.
Grade: 105/110. Dissertation title: “*Impairment test of intangible assets: an empirical analysis of publishing industry*”. Advisor: Prof. Andrea Lionzo.

Further education

- *October 2011- June 2012 & January 2011 - June 2011*
Visiting Ph.D student, Groupe d'Analyse et de Théorie Economique Lyon St Etienne (GATE), France. Advisor : Prof. Marie Claire Villeval.
- *June 26th - July 8th 2011*
Summer School on “*Evolution of social preferences*”, Computable and Experimental Economics Laboratory (CEEL), University of Trento, Italy.
- *September 2008 - December 2008*
Visiting student with the Erasmus Program, Skema Business School (Sophia Antipolis), France.

Honors and scholarships

- Fondi Primo Insediamento, Ca' Foscari University, 2018: 10.000 Euro for the project “*Advancing Gender Equality through Experiments: New Developments and Applications*”.

- French Embassy in Italy, 2011: *MAEE* three-months scholarship for a visiting period in France.
- Rhône-Alpes regional council, 2011: *Accueil/doc* six-month scholarship for a visiting position at Groupe d'Analyse et de Théorie Economique (GATE) Lyon St Etienne.
- Italian Ministry of University and Scientific Research, 2010: Three-year scholarship for Ph.D. studies at the University of Padua.
- PriceWaterhouse Coopers, 2007: Winner of the "in memoria del dott. Alberto Zanetti" award for the best thesis in Business Administration of the University of Verona.

Conference & Seminar Presentations

- **2018:** 30th Conference of the Italian Society of Public Economics (SIEP), University of Padua (September 20-21) [expected]; BEEN meeting (Behavioral and Experimental Economics Network), University of Bologna (January 19).
- **2017:** IDEE Meeting, University of Bologna (April 7).
- **2016:** Economic Science Association (ESA) world meeting, Jerusalem (July, 7-11); 7th conference of the French Experimental Economics Association (ASFEE), Cergy-Paris (June 9-10); Behavioral models of politics, University of Pittsburgh (May, 12-14); Royal Economic Society conference, University of Sussex, Brighton (March, 21-23).
- **2015:** 4th Annual Behavioral and Experimental Economics (BEE) Workshop, Lyon (December 7-8); Economic Science Association (ESA) European meeting, Heidelberg (September, 2-5); 2015 Political Economy Summer School (Alba di Canazei, Trento, June 29th - July 3rd); - *Invited seminar* - GATE Lyon Saint-Etienne, Lyon (April 13).
- **2014:** ASSET (Association of Southern-European Economic Theorists), Aix-en-Provence (November 6-8); 63rd Annual Meeting of the French Economic Association (AFSE), Lyon (June 16-18); 5th conference of the French Experimental Economics Association (ASFEE), Besançon (May 22-23).
- **2013:** 8th Alhambra Experimental Workshop, Roma (October 3-5); VII GRASS (Gruppo di Ricerca per le Analisi delle Scelte Sociali) workshop, Pisa (September, 19-20); Workshop: Understanding employee dishonesty behaviors in the workplace, Dijon (July, 15-17); BeeLab Workshop on Behavioral and Experimental Economics, Firenze (May, 2-4).
- **2012:** 3rd Annual Behavioral and Experimental Economics (BEE) Workshop, Toulouse (November 29, 2012); 1st CORTEX Workshop in Behavioral Economics, Lyon (October, 8); Economic Science Association (ESA) world meeting, New York (June, 21-24).
- **2011:** Doctoral school in Economics and Management of University of Lyon workshop, Lyon (June, 9-10); 2nd Annual Behavioral and Experimental Economics (BEE) Workshop, Lyon (May, 9-10); Internal research seminar, GATE Lyon Saint-Etienne, Lyon (February, 2011).

Teaching

2017/2018

- Public Economics – Undergraduate course, Ca' Foscari University, 30 hours;
- Advanced Public Finance – Graduate course Ca' Foscari University, 30 hours;
- Economia dell'arte e della cultura avanzato e fiscalità dei mercati culturali I - Graduate course, Ca' Foscari University, 30 hours.

2014/2015

- Econometrics – Undergraduate course in Applied Mathematics, University of Verona, 48 hours.

2014/2015: Tutor – Istituzioni di Economia, Economia degli Scambi Internazionali, Studi Europei, Economia dei mercati globali, University of Milano Bicocca.

Conferences in undergraduate and graduate courses (2012/2013 & 2013/2014 – University of Padua):

- Introduction to Experimental and Behavioral Economics (12 hours - undergraduate), Course in Microeconomics, L. Corazzini and G. Cainelli, Faculty of Political Science.
- Experiments in Industrial Organization (6 hours - undergraduate), Course in Industrial Organization, F. Manenti, Faculty of Economics.

- Social preferences in the labor market (6 hours - graduate), Course in Personnel Economics, P. Valbonesi, Faculty of Statistics.
- Risk aversion and experiments (6 hours - undergraduate), Course in Microeconomics, P. Valbonesi, Faculty of Statistics.
- Experimental Economics (24 hours - graduate), Course in Behavioral Economics, A. Nicolò, faculty of Economics.

Language & computing skills

- Italian: mother-tongue;
- English: good;
- French: good;
- German: basic.

zTree, Stata, Scientific Workplace, LaTeX, Orsee.

Publications

1. "Negative externalities of cheating: an experiment with charities". Accepted for publication in A.Buccioli, N.Montinari [eds.], *Dishonesty in Behavioral Economics*, Elsevier, 2019.
2. "Back scratching in hierarchical organizations" with Natalia Montinari (University of Bologna) and Antonio Nicolò (University of Padua & University of Manchester), *Journal of Law, Economics, and Organization*, 2018, 34(2): 133-161.
3. "The spillover effects of gender quotas on dishonesty" with Natalia Montinari (University of Bologna). *Economic Letters*, 2017, 159: 33-36.
4. "Social preferences and lying aversion in children" with Marie Claire Villeval (GATE - CNRS, University of Lyon). *Experimental Economics*, 2016, 19(3): 663–685.

Work in progress

- "Electoral fraud and voter turnout: an experimental study" with V. Baghdasaryan (American University of Armenia, Affiliate Fellow at CERGE-EI, Prague) and G. Iannantuoni (University of Milano – Bicocca). University of Milano-Bicocca, Department of Economics, Management and Statistics Working Paper No. 315. Under Review.
- "The wrong man for the job: biased beliefs and job mismatching" with Antonio Nicolò (University of Padua & University of Manchester). GATE - Working Paper 2017-05.
- "Do quotas help women to climb the career ladder? A laboratory experiment" with Natalia Montinari (University of Bologna) and Antonio Nicolò (University of Padua & University of Manchester). GATE - Working Paper 2017-24. Under Review.
- "A Two-Party System under the Proportional Rule is Possible: Strategic Voting in the Lab" with F. De Sinopoli (University of Verona), G. Iannantuoni (University of Milano – Bicocca) and S. Ottone (University of Milano – Bicocca). University of Milano-Bicocca, Department of Economics, Management and Statistics Working Paper No. 381. Under Review.
- "The role of group identity in a credence goods market: experimental evidence" with Marie Claire Villeval (CNRS – GATE, University of Lyon).
- "The spillover effects of monitoring institution on unethical behavior across contexts " with Fabio Galeotti (CNRS – GATE, University of Lyon) and Marie Claire Villeval (CNRS – GATE, University of Lyon).
- "Information processing and voting in the ageing society" with Daniele Pennesi (University of Bologna) and Paolo Roberti (University of Bologna).

Published articles for the general public (in Italian)

- "Etica e imprese: cosa ci insegnano i bambini?", in *Ticonzero-Knowledge and Ideas for Emerging Leaders*, 112/2011, with A. Buccioli, N. Montinari and M. Piovesan.
 - "Dal laboratorio all'impresa: l'economia sperimentale", in *Ticonzero-Knowledge and Ideas for Emerging Leaders*, 111/2010, with A. Buccioli, N. Montinari and M. Piovesan.
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Other professional activities

- Member of the editorial board of *Economia Pubblica*, The Italian Journal of Public Economics. Associate member of [GateLab](#). Member of the organizing committee of the 2015 Political Economy Summer School (Alba di Canazei, Trento, June 29th - July 3rd 2015) & of the 2014 Political Economy Workshop (Catholic University, Milano, 12-13 May 2014).
- Referee for: *Economic Letters*, *Experimental Economics*, *Journal of Economic Behavior & Organization*, *Journal of Economic Psychology*, *Journal of Public Economic Theory*, *The Economic Journal*.

References

Prof. **Giovanna Iannantuoni**

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Prof. **Marie Claire Villeval**

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