

John R. Hamman

Florida State University
Department of Economics
Bellamy Building, Rm 272
Tallahassee, FL 32306-2180

Phone: (850) 645-9290
Fax: (850) 644-4535
Email: jhamman@fsu.edu
Web: <http://myweb.fsu.edu/jhamman>

Academic Positions Held

2018 - current Collegium Fellow - Lyon Institute for Advanced Study, 2018-2019
2018 - current Associate Researcher, GATE Lyon, France
2016 - current Associate Professor and Sliger Scholar, Department of Economics,
Florida State University

Research Affiliations:

- Experimental Social Science at Florida State (xs/fs) Research Cluster
- Hilton Center for the Study of Economic Prosperity and Individual Opportunity, Florida State University

2009 - 2016 Assistant Professor, Department of Economics, Florida State University

Education

2009 Ph.D., Behavioral Decision Research, Carnegie Mellon University
2006 M.S., Behavioral Decision Research, Carnegie Mellon University
2004 B.S. with Honors, Economics *summa cum laude*, Arizona State University

Research Interests

Organizational and Managerial Economics, Experimental Economics, Behavioral Economics, Behavioral Game Theory

Grants Received

International Foundation for Research in Experimental Economics (IFREE) Small Grant (Co-PI with Eric Schmidbauer). "Project Selection and Competitive Cheap Talk" 2017 - 2018 (\$10,000).

National Science Foundation Grant (Co-PI with David Cooper). "Leadership and Overcoming Coordination Failure." 2011 - 2014 (\$403,882).

FYAP Summer Research Grant, Florida State University. "Delegated Bargaining" 2010 (\$17,000)

Center for Behavioral Decision Research at Carnegie Mellon Small Grant. "Social Preferences as Focal Points" 2008 (\$2,500)

Russell Sage Foundation Small Grant in Behavioral Economics. "Self-Interest Through Agency"
2005 (\$4,650)

Publications

Peer-Reviewed Journal Articles

Market Interaction and Pro-Social Behavior: An Experimental Study (with Sean Collins and John Lightle), *forthcoming: Southern Economic Journal*

Dependency Status and Social Insurance: An Experimental Investigation (with John Ahlquist and Bradley Jones), *Political Science Research and Methods*, vol. 5 (1), 31-53.

Delegated Bargaining Under Relational Incentives: An Experimental Study, 2016 (with Amy Choy, Roberto Weber, and Ron King), *Journal of the Economic Science Association*, vol. 2 (1), 22-35.

Intermediaries in Corruption: An Experiment, 2014 (with Mikhail Drugov and Danila Serra), *Experimental Economics*, 17, 1, 78-99.

An Experimental Investigation of Electoral Delegation and the Provision of Public Goods, 2011 (with Roberto Weber and Jonathan Woon), *American Journal of Political Science*, vol. 55 (4), 738-52.

Self-Interest Through Delegation: An Additional Rationale for the Principal-Agent Relationship, 2010 (with Roberto Weber and George Loewenstein), *American Economic Review*, vol. 100 (4), 1826-46.

Solving Coordination Failure with All-or-None Group Level Incentives, 2007 (with Scott Rick and Roberto Weber), *Experimental Economics*, vol 10 (3), 285-303.

Book Chapters

Experiments in Organizational Economics, (with Sebastian J. Goerg), *forthcoming* in RESEARCH IN EXPERIMENTAL ECONOMICS, VOLUME 19: EXPERIMENTS IN ORGANIZATIONAL ECONOMICS, Ed. Sebastian J. Goerg and John R. Hamman, Emerald.

Working Papers and Manuscripts Under Review

Fool Me Once: An Experiment on Credibility and Leadership (with David Cooper and Roberto Weber), *under review, second round*

Delegation and Team Selection in Organizations (with Miguel Martinez-Carrasco), *under review*

Work in Progress

Competitive Cheap Talk and Project Selection (with Eric Schmidbauer and Miguel Martinez-Carrasco)

Behavioral Effects of Equity Compensation (with Sebastian Goerg and Luke Boosey)

On the Robustness of Fairness Avoidance in Hierarchies (with Peter Kriss and Roberto Weber)

On the Stability of Coordination in Dynamic Groups (with Ernesto Reuben)

The Illusion of Authority: Theory and Experiment (with Miguel Martinez-Carrasco)

Setting Boundaries: Monitoring and Worker Effort (with Sebastian Goerg and Eric Houff)

Social Preferences and Group Convergence in Asymmetric Coordination Games

Editorial Board Membership

Research in Experimental Economics, 2012 - Present

Co-Editor (with Sebastian J. Goerg), volume 19: *Experiments in Organizational Economics*

Invited Seminars and Workshops

2018 ENTPE, Lyon; GATE Seminar, Lyon

2017 Universidad de Los Andes School of Management Seminar, Bogota; Lyon CORTEX/Felis Workshop on Social Norms, Lyon; GATE Seminar, Lyon

2015 RAND Corporation, Santa Monica; NASPP San Diego chapter meeting; Vienna Workshop on Behavioral Public Policy; University of Michigan Social Behavioral and Experimental Economics Seminar, Purdue University Department of Economics Seminar

2014 NASPP Silicon Valley chapter meeting; University of Wisconsin-Madison BRITE Lab seminar series and American Politics Workshop; University of Wisconsin-La Crosse Economics seminar series

2012 University of Arkansas Economics seminar series; Workshop on the Social Dimension of Organizations, Central European University, Budapest; Interdisciplinary Workshop in Behavioral and Decision Science, Nanyang Technical University, Singapore

2010 Notre Dame Economics seminar series

Conference Presentations

2017 Latin American Workshop on Experimental and Behavioral Social Sciences, Cali, Colombia

2015 Economic Science Association North American Meetings, Dallas

- 2014 Economic Science Association North American Meetings, Ft. Lauderdale; E*Trade Directions Global Conference, San Antonio; Behavioral and Experimental Economists of the Mid-Atlantic annual meeting, Philadelphia
- 2013 Economic Science Association North American Meetings, Santa Cruz; SABE/IAREP/ICABEEP Biennial Conference, Atlanta
- 2012 Economic Science Association International Meetings, New York
- 2011 Economic Science Association North American Meetings, Tucson
- 2010 Southern Economic Association annual meeting, Atlanta; Behavioral Decision Research in Management meetings, Pittsburgh; NYU-CESS Conference on Experiments in Political Science, New York
- 2008 Princeton Graduate Student Conference on Experiments in Interactive Decision Making; Economic Science Association North American Meetings, Tucson
- 2007 Economic Science Association North American Meetings, Tucson; American Economic Association annual meeting, Chicago
- 2006 Economic Science Association North American Meetings, Tucson; Economic Science Association International Meetings, Atlanta; Behavioral Decision Research in Management meeting, Santa Monica; Cylab Partners' Conference (poster), Pittsburgh

Teaching Experience

Graduate

- Behavioral Economics (Doctoral), Florida State University
- Experimental Economics Seminar (Doctoral), Florida State University
- Static Optimization (Masters), Florida State University

Undergraduate

- Behavioral Economics, Florida State University
- Advanced Microeconomics, Florida State University
- Intermediate Microeconomics, Florida State University
- Current Economic Issues in the U.S., Florida State University
- Applied Microeconomic Analysis, Florida State University

Professional Affiliations

- American Economic Association
- Economic Science Association
- Southern Economic Association
- Western Economic Association

Service

FSU and Departmental Service

College of Social Science Promotion and Tenure Committee member, 2016-2018

COSS website committee member, 2016 - Present

Undergraduate Committee member, 2011 - present

Ph.D. Microeconomics Prelim Committee, 2013 and 2016

Referee

American Economic Review, American Journal of Political Science, American Political Science Review, British Journal of Political Science, Economic Inquiry, Economics of Governance, Experimental Economics, Games, Games and Economic Behavior, Journal of Behavioral and Experimental Economics, Journal of Business Economics, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Experimental Political Science, Journal of the European Economic Association, Journal of Public Economics, Journal of Public Economic Theory, Journal of Public Policy, Management Science, Managerial and Decision Economics, Organizational Behavior and Human Decision Processes, Political Behavior, Public Administration, Public Choice, Review of International Organizations, Southern Economic Journal, World Development; National Science Foundation, Time-Sharing Experiments in the Social Sciences Small Grant Program

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<http://myweb.fsu.edu/jhamman/vita.html>