

Zhixin DAI (代志新)

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Fields of Interest

Experimental/Behavioral Economics, Public Economics/Finance, Law and
Economics, Behavioral Finance

Current Positions

Assistant professor School of Finance Renmin University of China
Since Sept. 2016

Lecturer Burgundy School of Business 2015 Nov. – 2016 July

Member of GATE, CNRS (*French National Center for Scientific Research*)
Since Sept. 2011

Past Positions

Lecturer (1st rank) University of Lyon 1 2014 Sept. – 2015 Sept.

Teaching Assistant University of Lyon 2 2012 Sept. – 2013 Sept.

Education

Ph.D. in Economics University of Lyon 2016 March

Three essays on audit policies Supervisor: Prof. Marie Claire Villeval

M.Sc. in Economics University of Lyon 2 2011 Sept.

B.A. in Economics ZhongNan University of Finance and Economics 2008 July

Other Education

International Max Planck Research School on Adapting Behavior in a
Fundamental Uncertain World, IMPRS Summer School, *University of JENA,*
Germany. 2013 July- 2013 Aug

Visiting Position

Visiting scholar of CIRANO (*Center for Inter-University Research and Analysis
of Organizations*), *University of Montreal, Invited by Prof. Claude
MONTMARQUETTE, President and Chief Executive Officer and Vice-
President Public Policies of CIRANO, Montreal, Canada.* 2013 Nov – 2014 May

Academic Publications

- Ambiguity on audits and cooperation in a public goods game with sanctions, with Hogarth, R.M., Villeval, M.C. ***European Economic Review***, 74 (2015)146-162
- The Efficiency of Crackdowns: A-Lab-in-the-Field Experiment in Public Transportations, with *Galeotti, F., Villeval, M.C.* Winner of the best paper award of AFSEE 2015, forthcoming in ***Theory and Decision***
- Cheating in the Lab Predicts Cheating in the Field! An Experiment in Public Transportations, with *Galeotti, F., Villeval, M.C.* forthcoming in ***Management science***

Other Publications

- "The best fund manager in France: Christian Cambier" ***Modern financiers***, in *Chinese*, 08/2010
- "Banque de Savoie: the service of approximation" ***Modern financiers***, in *Chinese*, 07/2010

Working papers

- Endogenous Crackdowns, Theory and Experimental Evidence
- A Portrait of the Individual Investor, Survey Evidence from 17 Provinces in China, with *Meng, Y, Odin, N.* Media coverage: Featured in ***Les Echos*** 02/02/2016 : « *Bourse : portrait-robot du spéculateur chinois* ».

Working in progress

- Testing fare evasion in the lab: the moral cost of dishonesty, with *Galeotti, F., Villeval, M.C.*
- Do bad examples lead to more fraud? Theory and experimental evidence

Honors, Awards & Fellowships

- 2015 AFSEE best paper award
- 2015 Chinese Government Award for Outstanding Self-Financed Students Abroad, *China Scholarship Council*
- 2014-2017 Member of Project FELIS (Fraud and Economics Lies: Information and Strategies, ANR), *PI: Prof. Marie Claire Villeval*

- 2014-2015 Member of Project Fraud in Public Transport of Group Keolis, *PI: Prof. Marie Claire Villeval*
- 2012-2019 Member of Project Cortex (Construction, Cognitive Function, Rehabilitation and Repair of the Cortex), *PI: Prof. Marie Claire Villeval*
- 2011-2014 Doctoral Grant, French Research Ministry, *France*
- 2013-2014 Explora'doc, Rhone-Alpes Regional Council, *Lyon, France*
- 2012-2013 Aires Culturelles, French Research ministry, *France*
- 2005-2006 Third grade of the 1st Paper Contest of "BOWEN" (For the top 1%), ZhongNan University of Economics and Law, *China*
- 2005-2006 Award of special contribution to the university, ZhongNan University of Economics and Law, *China*
- 2005-2006 "Excellent organizer", Department of Economics and Management, ZhongNan University of Economics and Law, *China*

Presentations and workshops

2016

- AFSEE, 7th Annual meeting of the French Experimental Economic Association, *09-10 June, 2016, Cergy, Paris, France*
- 65th AFSE (French Economic Association) Annual meeting, *27-29 June, 2016, Nancy, France*
- *SJTU Experimental Economics Workshop, 29-30 Oct, 2016, Shanghai, China*
- *Public Finance Forum, Renmin university of China, 28 Sept, 2016, Beijing, China*
- *Advanced public finance forum, Renmin university of China, 19 Nov, 2016, Beijing, China*

2015

- The 4th BEE workshop with Toulouse school of economics, *7-8 December, 2015, Lyon, France*
- The 2015 SEBA-GATE Workshop, *5-6 Oct 2015, Lyon, France.*
- European meeting of the Economic Science Association, *2-6 Sept, 2015, Heidelberg, Germany*
- CBESS, CeDEX and CREED (CCC) Meeting, *22-23 June, 2015, Norwich, UK*
- AFSEE, 6th Annual meeting of the French Experimental Economic Association, *15-16 June, 2015, Paris, France*

- 1st Behavioral Ethics Seminar, *02 April, 2015, Lyon, France*

2014

- 63th AFSE (French Economic Association) Annual meeting, *16-18 June, 2014, Lyon, France*
- CIREQ Montreal Applied Economics Conference, *04-05 April 2014, Montreal, Canada*
- CIREQ Montreal Matching Conference, *22-23 March 2014, Montreal, Canada*
The social and environmental entrepreneurship workshop, *28 February 2014, Montreal, Canada*

2013

- Best Practices in the Field of Tax Collection Workshop, World Customs Organization, *Brussels, 24-25 Sept 2013, Belgium*
- The 1st Lyon - Turin Economics and Management PhD Workshop, *July, 2013, Ecully, France*
- AFSEE, 4th Annual Meeting of the French Experimental Economic Association, *June 2013, Lyon, France*

2012

- ESA, Economic Science Association, World meeting, *June 2012, New York, USA*
- AFSEE, Annual meeting of the French Experimental Economic Association, *June 2012, Montpellier, France*
- 11th Journées Louis-Andre Gerard-Varet, *June 2013, Marseille, France*
- 3rd BEE Workshop with Toulouse school of economics, *November, 2012, Toulouse, France*

2011

- Experiments on Motivation, Incentives, and Rationality Workshop *25 and 26 March 2011, Lyon, France.*
- The 2nd BEE Workshop with Toulouse school of economics, *9 and 10 May 2011, Lyon, France.*
- The SEBA-GATE Workshop, *7 and 8 June 2011, Lyon, France.*

Invited seminars

- Concordia University, *March 2014, Montreal, Canada.*
- Caishui forum, Renmin University, *Sept, 2016, Beijing, China*

Service (Referee)

- Journal of economic behavior and organization.

Teaching experience (*in English* * *in French*)

- **Macroeconomics**, Undergraduate level, *Burgundy school of Business*, Lyon, France. 2015-2016
- **International Economic Theory**, Undergraduate level, *University of Lyon 1*, Lyon, France. 2014-2015
- **Industrial Economics**, Undergraduate level, *University of Lyon 1*, Lyon, France. 2014-2015
- **International Risk Management**, Undergraduate level, *University of Lyon 1*, Lyon, France. 2014-2015
- **Quantitative Tools for Marketing**, Undergraduate level, *University of Lyon 1*, Lyon, France. 2014-2015
- ***Mathematics**, Undergraduate level (Bachelor of Economics), *University of Lyon 2*, Lyon, France. 2012-2013
- ***Mathematics**, Undergraduate level (Bachelor of Science), *University of Lyon 2*, Lyon, France. 2012-2013
- ***Mathematics**, Undergraduate level (Bachelor of Art), *University of Lyon 2*, Lyon, France. 2012-2013

Administrative Roles & Service

- 2014-2015 Member of the selection committee for the best enterprise creation project (Concours de l'essaimage), Department of Business & Administration, *University of Lyon 1*
- 2012-2015 Elected as Ph.D. representative at the research center council of GATE-LSE, *CNRS*
- 2012-2015 Elected as Ph.D. representative for GATE Web, *CNRS*
- 2013-2015 Vice-president of the Association of Chinese researchers and Students in Lyon

Professional Affiliations

- AEA (American Economic Association)
- AFSE (French Economic Association)

- AFSEE (French Experimental Economics Association)
- ESA (Economics Science Association)

Language & Skills

- Language: Chinese (native), English (Fluent), French (Fluent)
- Skills: Stata, R, Latex, Z-tree (Experimental tool for economists)